

Public Power Corporation S.A.
New Generation Activities Procurement Department

Market Consultation Invitation – Request for Information (RFI)
NGAPD-3006

**Addition of pumping on existing Pournari and Kastraki Hydropower
Plants through an Early Contractor Involvement procedure**

1. Introduction

PPC (Public Power Corporation) is conducting a Market Consultation Invitation / Request For Information (RFI) process in order to identify interested Contractors and assess, on a preliminary and non-binding basis, the relevant market capability in view of a forthcoming tender procedure for the addition of pumping on the existing Hydroelectric Power Plants of Kastraki, at Acheloos River, Greece and of Pournari, at Arachthos River, Greece through an Early Contractor Involvement approach (herein individually referred to as the "Kastraki Project" and the "Pournari Project" and collectively referred to as the "Project" or the "Sub-Projects", as the context so requires).

The size of the pumping to be installed has not been finalized. However, the size currently under consideration is in the range of 160-260 MW. Operation of the Pumping Station is currently envisaged such, that the resulting Pumped Hydro Storage plant will operate under the arbitrage regime.

2. Purpose

The main purpose of this RFI is for PPC to identify Contractors that have **the technical capability and financial capacity** to perform **engineering, procurement and construction works** for the following main components and facilities:

- a) Deep shaft pumping station
- b) Large diameter tunnel waterway
- c) Inlet and outlet structures
- d) Large scale water pumps including main shut-off valve and all related mechanical and electrical balance of plant
- e) Main transformer and HV connection to the existing TSO substation

PPC currently intends to execute the Kastraki Project and the Pournari Project in two (2) stages as follows. The first stage is envisaged to consist of an Early Contractor Involvement (ECI) stage, in accordance with the

FIDIC White Book 2017. The second stage is envisaged to consist of two (2) EPC Contracts, in accordance with the FIDIC Silver Book 1999.

For the first stage, PPC intends to appoint two (2) ECI Contractors simultaneously to undertake Early Contractor Involvement (ECI) services for both Sub-Projects. Accordingly, each ECI Contractor shall perform ECI Services for both the Kastraki Project and the Pournari Project.

The first stage is intended to optimize technical solutions, further develop the design up to FEED level, enhance constructability, and provide firm turn-key EPC pricing and contractual terms, based on the FIDIC Silver Book 1999.

More specifically under the currently envisaged ECI stage, each ECI Contractor would be expected to:

- Identify and develop value engineering alternatives and opportunities, including the preparation of preliminary cost analyses for PPC consideration;
- Familiarize itself with both sites, the geological / geotechnical conditions, the existing plants, access routes, etc.;
- Progress and develop the design for both Sub-Projects up to a level of design maturity sufficient to enable competitive and binding lump-sum EPC pricing;
- Develop the Employer's Requirements, according to PPC's minimum functional requirements and applicable standards;
- Develop a Time Schedule for the EPC Contracts works;
- Prepare all technical and commercial documentation required for the subsequent submission of Binding EPC Offers.
- By the end of the first stage each ECI Contractor would be expected to submit to the Employer:
 - One binding EPC Offer for Kastraki Project; and
 - One binding EPC Offer for Pournari Project.

PPC reserves the right to:

- award both the Kastraki Project and the Pournari Project to the same ECI Contractor;
- award the Kastraki Project and the Pournari Project to different ECI Contractors; or
- elect not to proceed with one or both Sub-Projects.

This Market Consultation Invitation / RFI is addressed to all potential Contractors with experience and capabilities relevant to the information categories listed below:

1. Average annual turnover for the last three financial years.

For the purposes of this RFI, PPC would expect such average annual turnover to be in the order of at least EUR 350.000.000,00.

In any case, the annual turnover for each of the last three financial years would generally be expected not to be less than twenty per cent (20%) of the above amount.

2. Quality assurance systems, environmental management, health and safety standards

Interested Contractors are expected to hold certifications for ISO 9001, ISO 14001 and ISO 45001 or equivalent.

3. Relevant project experience

For the purposes of this RFI, PPC would generally expect interested Contractors to provide evidence demonstrating that they have successfully completed the construction of at least one of the following:

- a) pressurized water pipeline for at least 1 project of more than 1.000 meters length and 2 meters diameter commissioned in the last 10 years or at least 2 such projects of more than 1.000 meters length and 2 meters diameter commissioned in the last 20 years, or
- b) tunnel for at least 1 project of more than 1000 meters length and 6 meters diameter in the last 10 years or at least 2 such projects in the last 20 years.

In addition, PPC would generally expect interested Contractors to provide evidence demonstrating that they have successfully completed the construction of at least one of the following:

- a) at least one (1) open shaft with an excavation depth greater than 30 meters and surface plan area greater than 200m² in the last 10 years, or at least 2 such projects in the last 20 years, or
- b) at least one (1) Pumping Station in the last 10 years of at least 50 m³/s of installed capacity, or at least 2 such projects in the last 20 years.

Note on reliance on third-party capacity

For information purposes, PPC notes that, in any subsequent RFQ phase, reliance on the technical and/or financial capacity of third parties shall be limited to companies within the same corporate group.

Note on qualified Subcontractors

For information purposes, PPC notes that, in the subsequent stage, Contractors will have to engage qualified subcontractors for the pump supply and for the FEED Services. In the subsequent RFQ phase, eligibility criteria for such subcontractors may be set forth as follows:

Named Pump Subcontractor:

- to have successfully completed the mechanical design, manufacturing, supply and commissioning of pumps or reversible pump-turbines for at least one (1) project within the European Union of more than 50MW per unit, commissioned in the last ten (10) years or at least three (3) projects within the European Union of more than 50MW per unit, commissioned in the last twenty (20) years.
- Annual Turnover shall be higher than EUR 50.000.000,00 for the last three (3) financial years. The Named Pump Subcontractor's Annual Turnover for each of the last three financial years shall not be less than twenty per cent (20%) of the above amount.

Named Engineering Subcontractor:

- to have successfully completed basic and detail design for Pumped Hydro Storage Power Plants for at least two (2) projects within Europe of more than 200 MW, commissioned in the last ten (10) years or at least five (5) projects within Europe of more than 200 MW, commissioned in the last twenty (20) years.
- to have successfully participated in two (2) Early Contractor Involvement projects within the last ten (10) years either on behalf of the Employer or on behalf of the Contractor / Technology Provider.

It is explicitly clarified that, at the current RFI stage, interested Contractors are not requested to have already selected, appointed or entered into arrangements with their Named Pump Subcontractor and Named Engineering Subcontractor, nor are they requested to provide details thereof.

Moreover, it is clarified that the above mentioned qualification criteria for the named subcontractors are indicative and shall be finalized at RFQ phase.

Market Consultation scope:

The scope of this Market Consultation / RFI is the market research and identification of interested Contractors for the scope of services and works required by PPC.

In addition, PPC intends to assess, on a preliminary and non-binding basis, the technical and professional capacity, relevant experience and basic financial capacity of interested Contractors, for the purposes of preparing any subsequent procurement procedure.

3. Participation Process

Participants in this RFI process are required to submit relevant references, audited financial statements and ISO certificates, as well as to sign the enclosed NDA. **All submitted documents must be signed by an authorized person of the participating company.**

The submission of the documents and the distribution of the RFI documents shall be carried out using "cosmoONE" platform of the PPC Electronic Contracts System at the online address www.cosmo-one.gr or www.marketsite.gr. Registration does not incur any costs for those interested.

Necessary condition for participation of any interested party is the registration in the System. Upon successful registration, interested parties shall be provided with System Access Codes, so as to download the RFI documents and the NDA (in editable format).

Responses, including the requested information, supporting documentation and signed NDA, shall be submitted electronically by the interested parties with a start date of submission on 13 of May 2026 and a closing date and time of submission on 27 of May 2026 at 16:00 (Greek time).

After the above deadline, submission of responses is not possible, unless PPC, at its own discretion, decides to extend the period of the potential Contractors' responses submission so as to ensure the proper execution of the process.

4. Confidentiality of submitted information

Any information disclosed to PPC by any interested Contractor under this RFI process shall be treated as confidential, subject to the terms of the NDA, and shall not be made available to any other participant or third party, except only as strictly required for the assessment of the submitted information, PPC's internal consideration of potential next steps for the Project and the preparation of any subsequent RFQ or procurement procedure.

5. No reimbursement / costs

Participation in this RFI process shall be at the sole cost and expense of each Participant. PPC shall not bear or reimburse any costs, expenses or losses incurred by any Participant in connection with the preparation or submission of its response or participation in this RFI process.

6. Non-binding nature of this RFI

It is noted that this invitation to participate in the RFI does not constitute an announcement of a call for tenders, request for quotation, invitation to submit binding offers, prequalification procedure or contract award procedure and does not imply the undertaking of any legal commitment or obligation on the part of either the Participants or PPC.

7. Contact Details

Participants should indicate contact details of persons responsible for providing information / clarifications for this Market Consultation / RFI

Name:

Phone Number:

Email:

Information regarding the participation process on behalf of PPC can be obtained from:

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